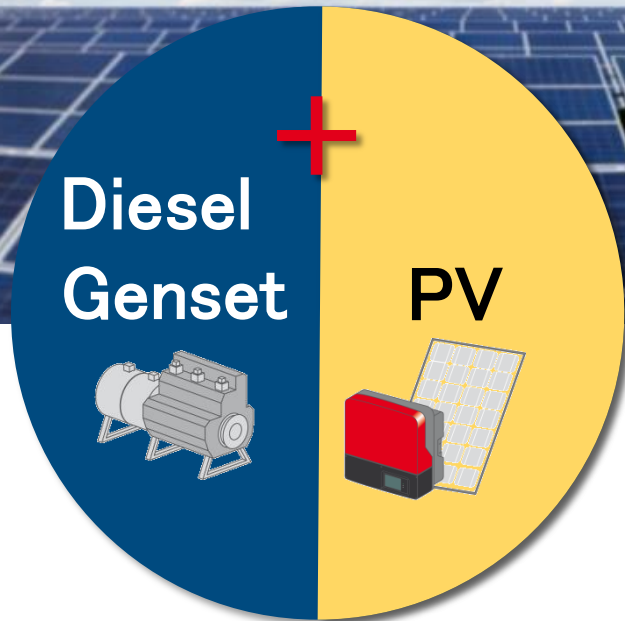


Intelligent Integration of PV-Systems into Diesel Grids



Dipl. Ing. Wilhelm van Butselaar

Agenda

1

Introduction of SMA

2

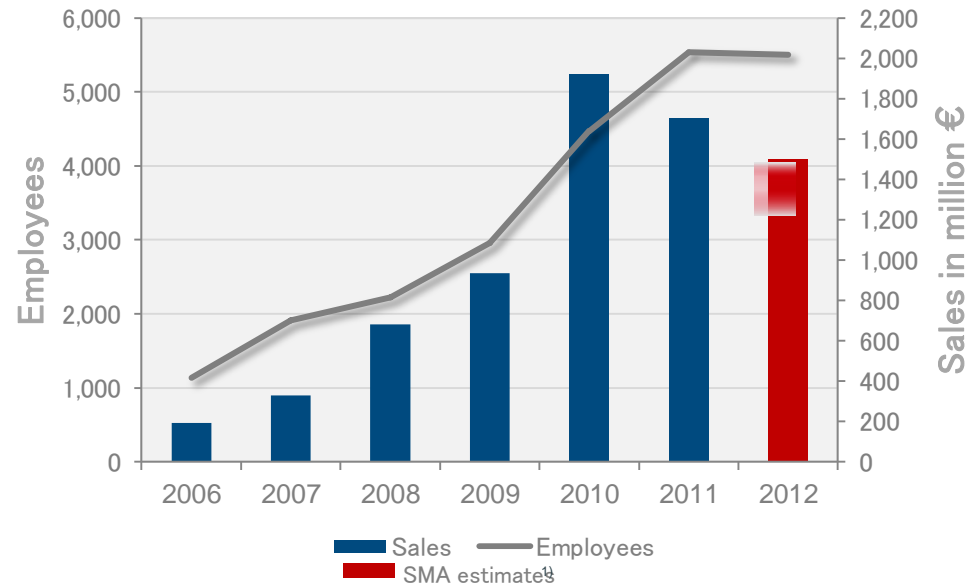
Technical Approach – 4 Steps Towards the Optimized Solution

SMA is a true growth story – more than 60 % p.a. sales increase in last five years

> WORLDWIDE

- > Founded in 1981
- > Sales 2011 EUR 1.7 billion
- > Shares in exports of 61.2 % (Q1/2012)
- > More than 5,500⁽¹⁾ employees all over the globe
- > 20 foreign subsidiaries in 19 countries on four continents
- > Best efficiency worldwide (99 %)

SMA sales and employee development

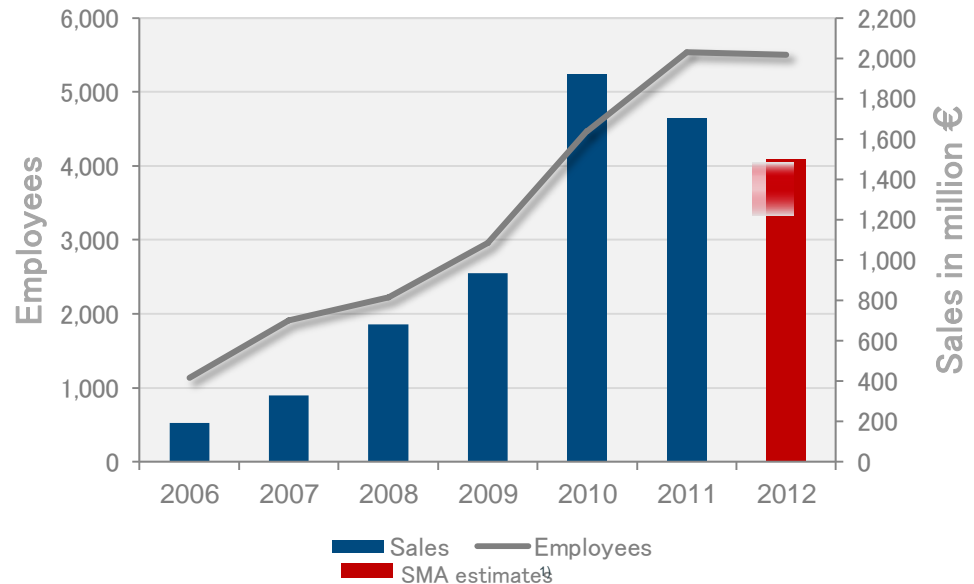


> SMA was again customers' first choice in 2011

SMA is a true growth story – more than 60 % p.a. sales increase in last five years

- > **LOCALLY** in Sydney
 - > Present in the AUS, NZ and PIC region since 2007
 - > 25 Sales and service staff ensuring energy supply security throughout the region
 - > Over 250 systems generating energy in the South Pacific
 - > ...and approx 2500 in the whole region

SMA sales and employee development



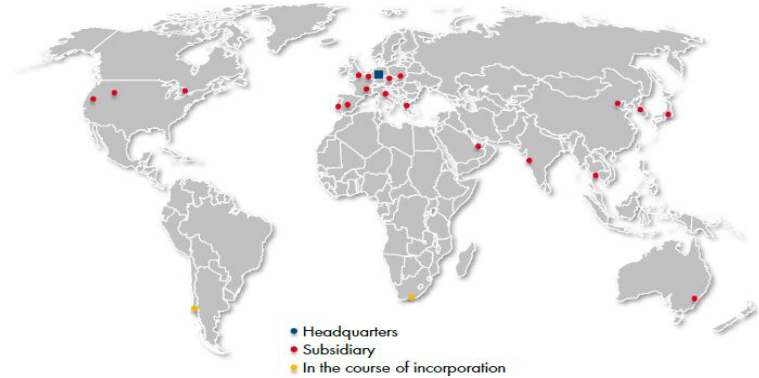
> **SMA was again customers' first choice in 2011**

SMA is the global technology leader

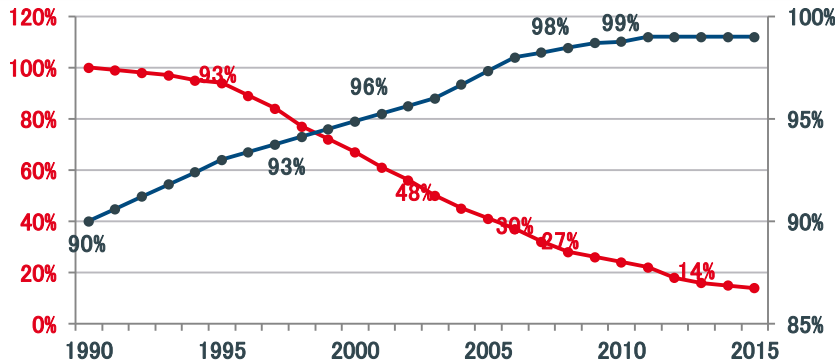
Complete product portfolio



Present all over the world



Clear cost reduction strategy



—●— Price per Watt (based on 100%) —●— Maximum inverter efficiency

Well prepared for the future

- > Global service organization
- > Strong focus on R&D and quality control
- > 20 foreign subsidiaries in 19 countries on 4 continents
- > Best efficiency worldwide (99%)

Agenda

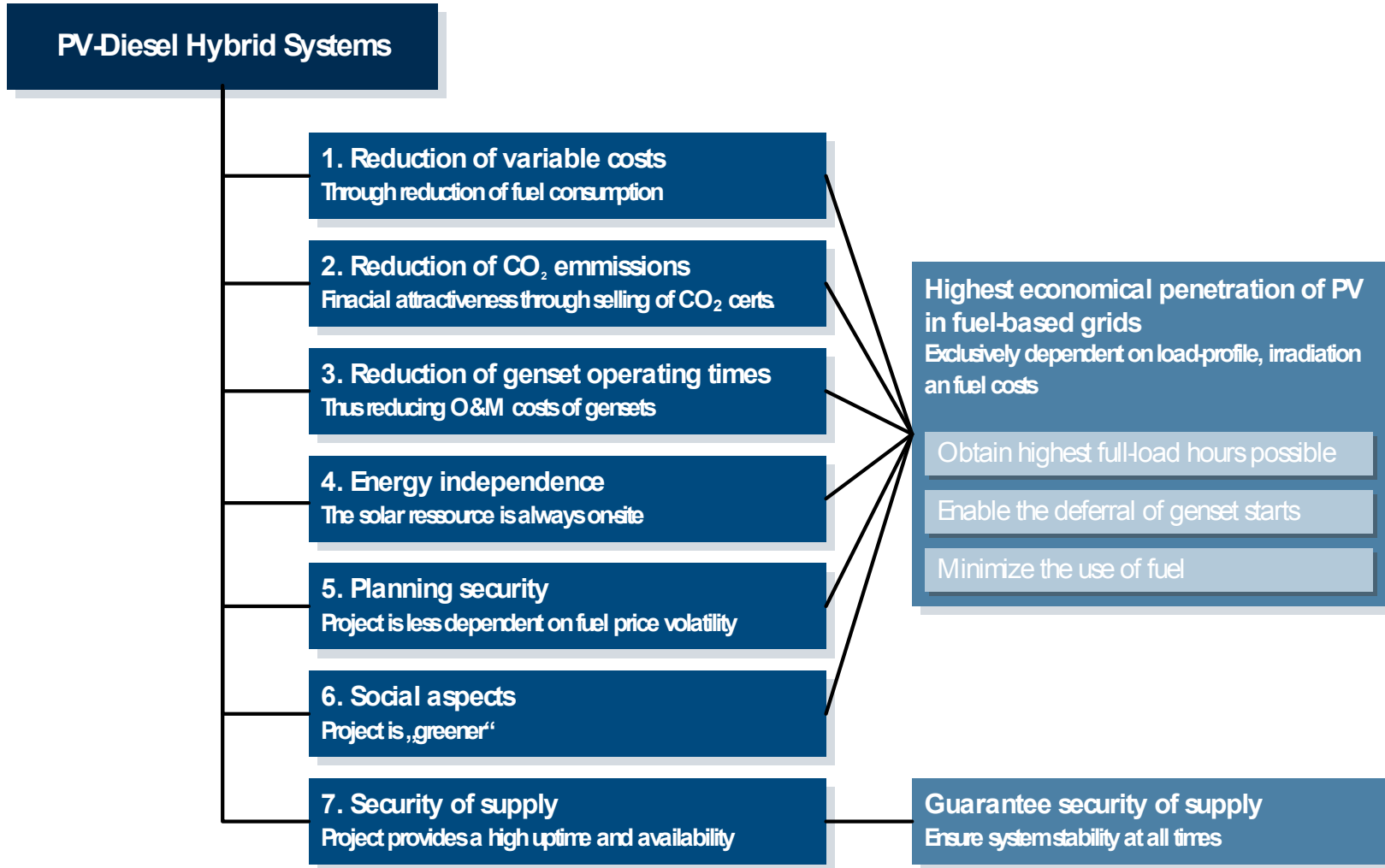
1

Introduction of SMA

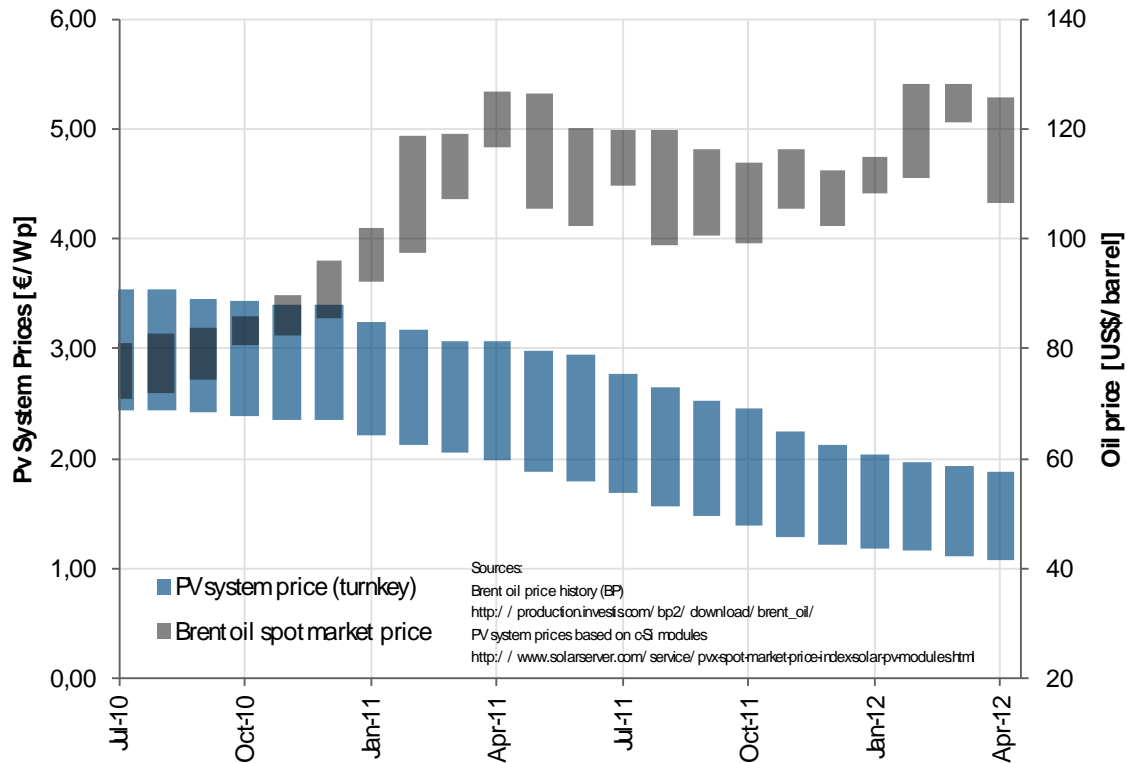
2

Technical Approach – 4 Steps Towards the Optimized Solution

Why PV–Diesel Hybrid Systems?



Price developments give a clear advantage to PV



- PV module prices have drastically reduced in the last years
- PV system prices have continuously decreased
- PV reached grid parity in the PIC years ago!

Diesel Systems and Large-Scale Stand-Alone Grids

Fuel saver

- Diesel-PV-hybrid systems
- Standard PV inverter



Diesel-dominated stand-alone Grid

- Diesel + PV + wind
- Standard PV inv.
- **Battery inverter (voltage controlled)**
- Diesel generator as system manager



1

2

3

4

Traditional Diesel System



Fuel saver+

- Diesel—PV-hybrid systems
- Standard PV inverter
- **Battery inverter (non autonomous)**

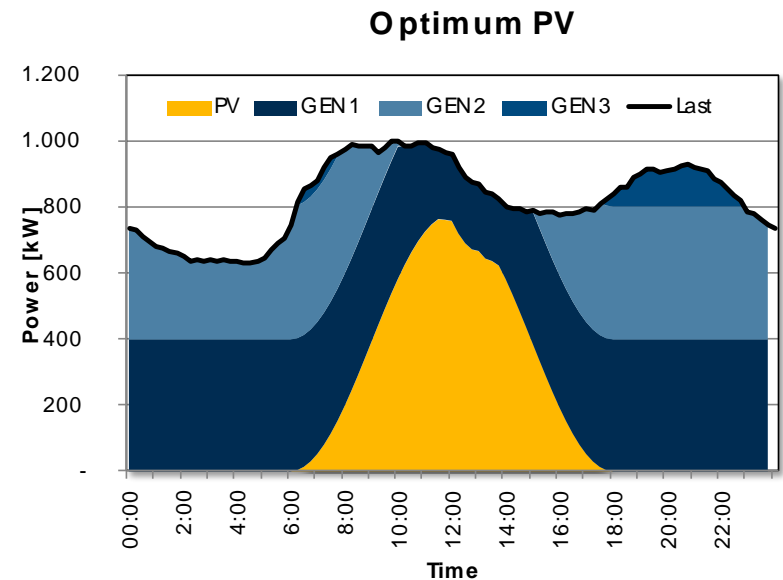
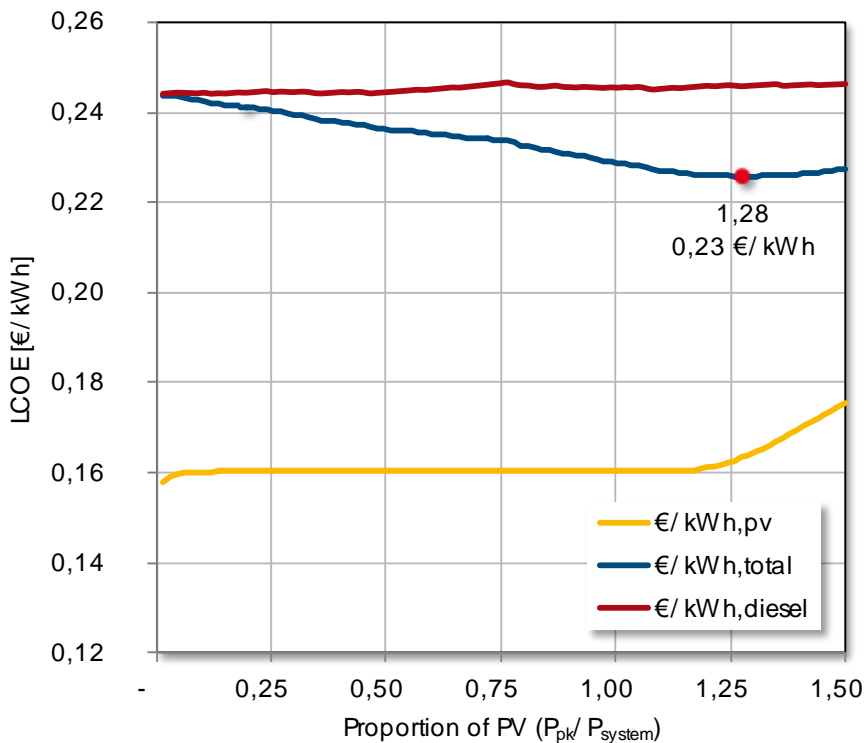


Inverter-dominated Stand-alone Grid

- Diesel + PV + wind
- Standard PV inverter
- Battery inverter (voltage controlled)
- **Battery inverter as system manager**

Example of a diesel-based island system

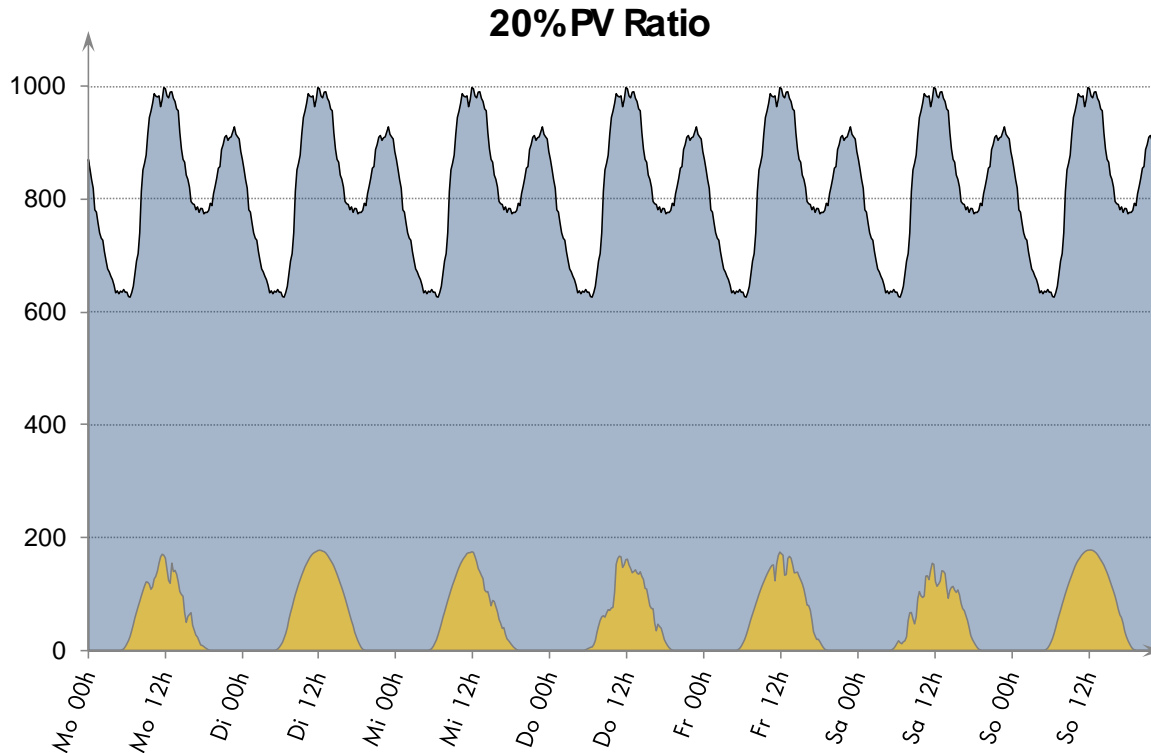
- Pure PV integration (no batteries) is able to reduce costs but causes challenges when it exceeds a certain penetration level



Assumptions

Diesel price of 130 US ct/L disregarding Maintenance costs
 LCOE for PV based on study from the EPIA for the Sunbelt countries

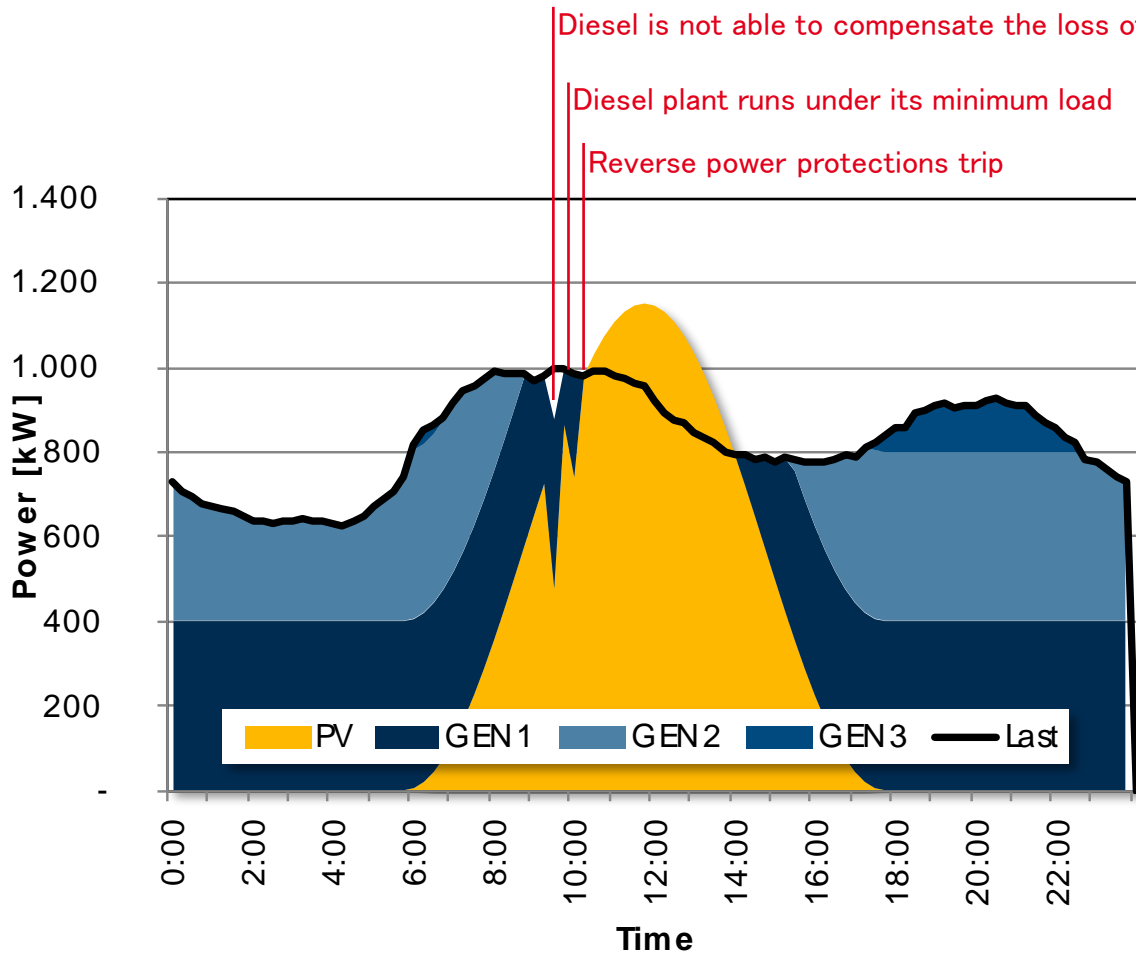
10–20% P_{sys} is feasible without problems



Conditions

- PV loss can be managed by the genset at any time (typically Genset systems can cope with up to 20% load steps)
- The minimum base load during the high irradiance hours is at least 40% P_{sys}
- The base load gensets are at least as large as the PV field.

The main challenge: Grid and Energy Management

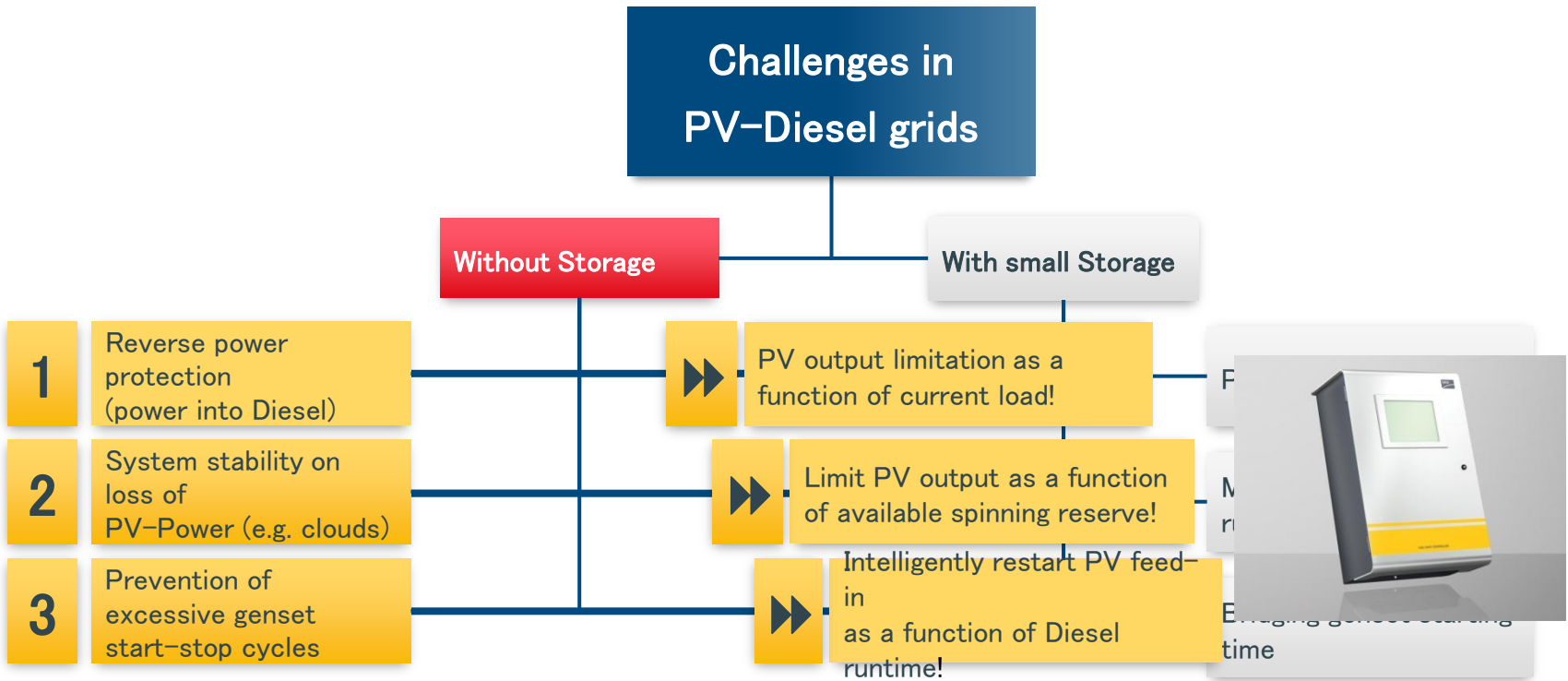


Challenges

- Management of overproduction
- Compensation for large steps in irradiation (spinning reserve).

Overview of Challenges

> First priority is to tackle challenges without installing any storage



Grid Management with solar inverters

- Passive Anti-Islanding function (V,f)
- Active Anti-Islanding functions (frequency shift)

- Reactive Power Supply (Q)
- Low Voltage Ride-Through (LVR)
- Short Circuit Current Supply (Isc)
- Tertiary Control (Active Power depending on frequency)
- Remote Control Functions to set Power Output and Power Factor

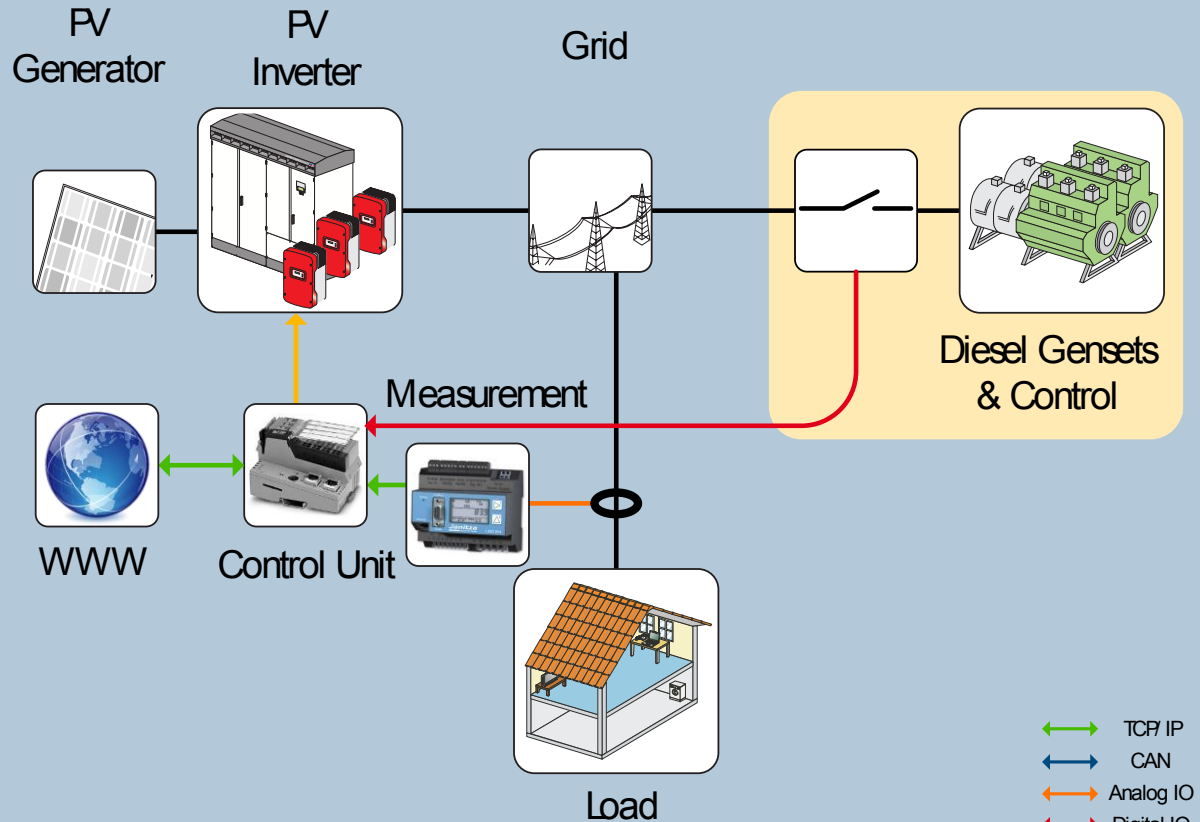
Overview of Concept (Without Storage)

If:

- Diesel minimum load is known
- PV installed power is known

Then:

- the inverter will be limited to the measured load – minimum diesel load



Exceptions:

- Secondary diesel units are running under shut-off conditions
- There is not enough spinning reserve

Concept for String Inverters

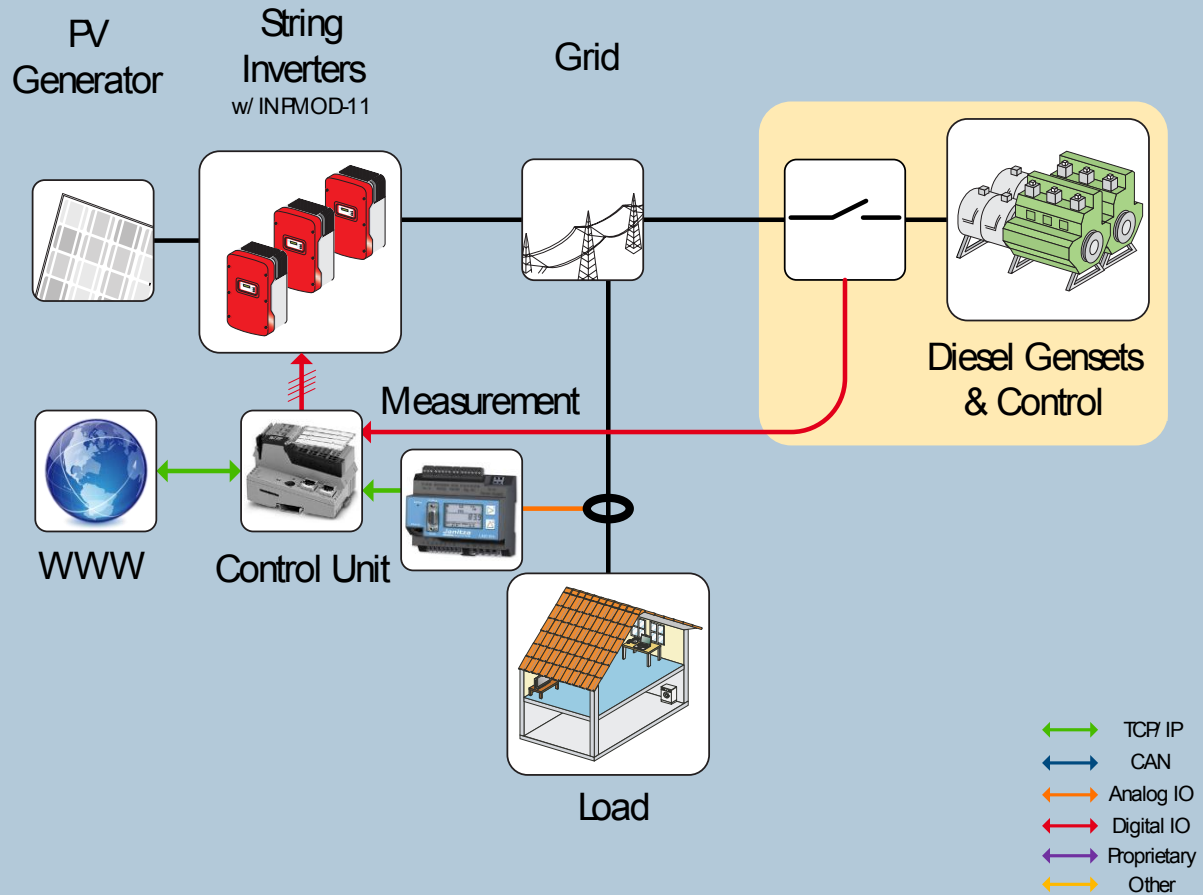
Control unit sends one of 15 power reduction levels to the inverters

Communication interface:

- Digital / 5 Wire

Reaction time:

- Less than 2 seconds

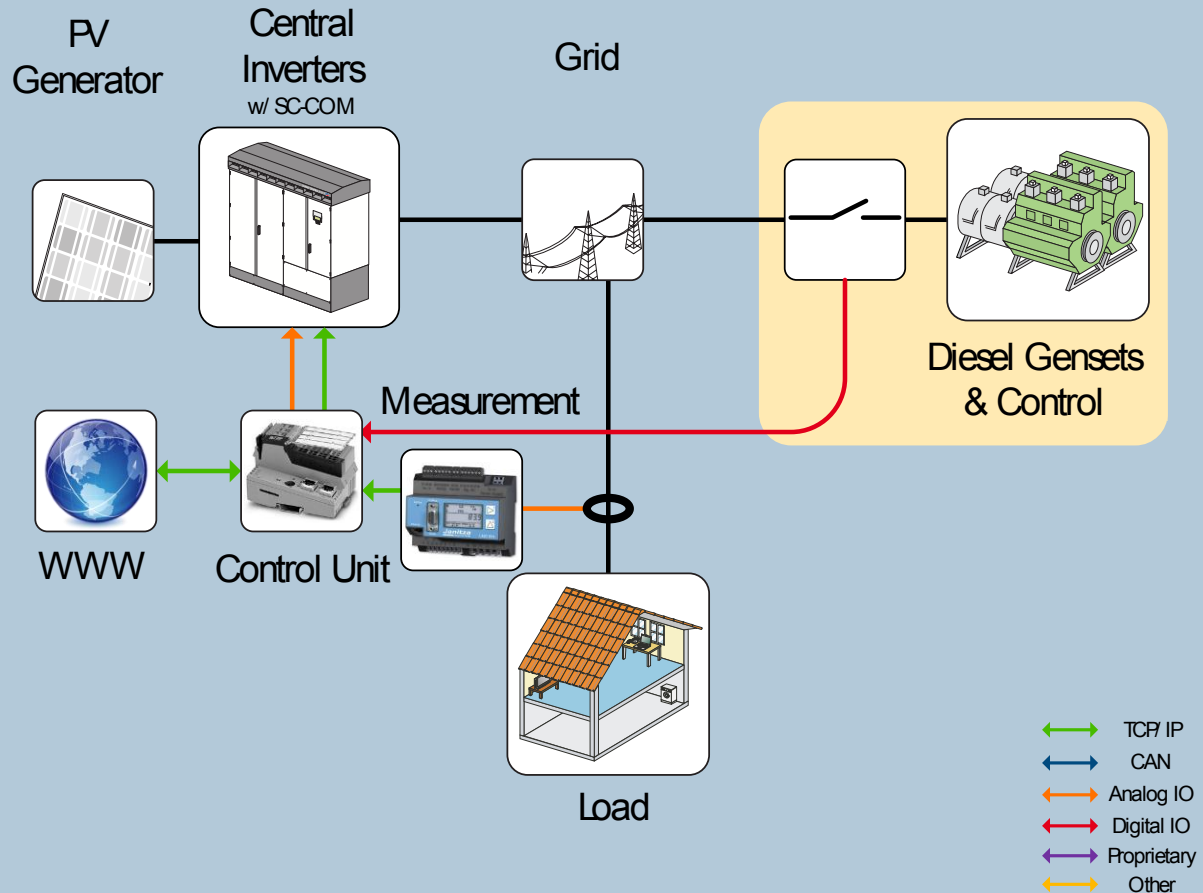


Concept for Central Inverters

Control unit reduction
 setpoint through analog or ip communication.
 Through MODBUS,
 reactive power also
 possible

Communication interface:
 • 4–20mA Analogue signal

Reaction time:
 • Less than 200ms



Diesel Systems and Large-Scale Stand-Alone Grids

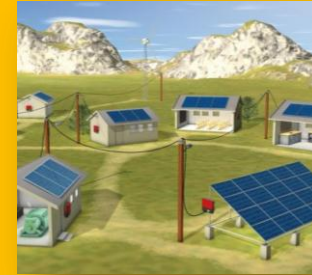
Fuel saver

- Diesel-PV-hybrid systems
- Standard PV inverter



Diesel-dominated stand-alone Grid

- Diesel + PV + wind
- Standard PV inv.
- **Battery inverter (voltage controlled)**
- Diesel generator as system manager



Traditional Diesel System

1

2

3

4



Fuel saver+

- Diesel—PV-hybrid systems
- Standard PV inverter
- **Battery inverter (non autonomous)**



Inverter-dominated Stand-alone Grid

- Diesel + PV + wind
- Standard PV inverter
- Battery inverter (voltage controlled)
- **Battery inverter as system manager**



Thank you for your attention!