

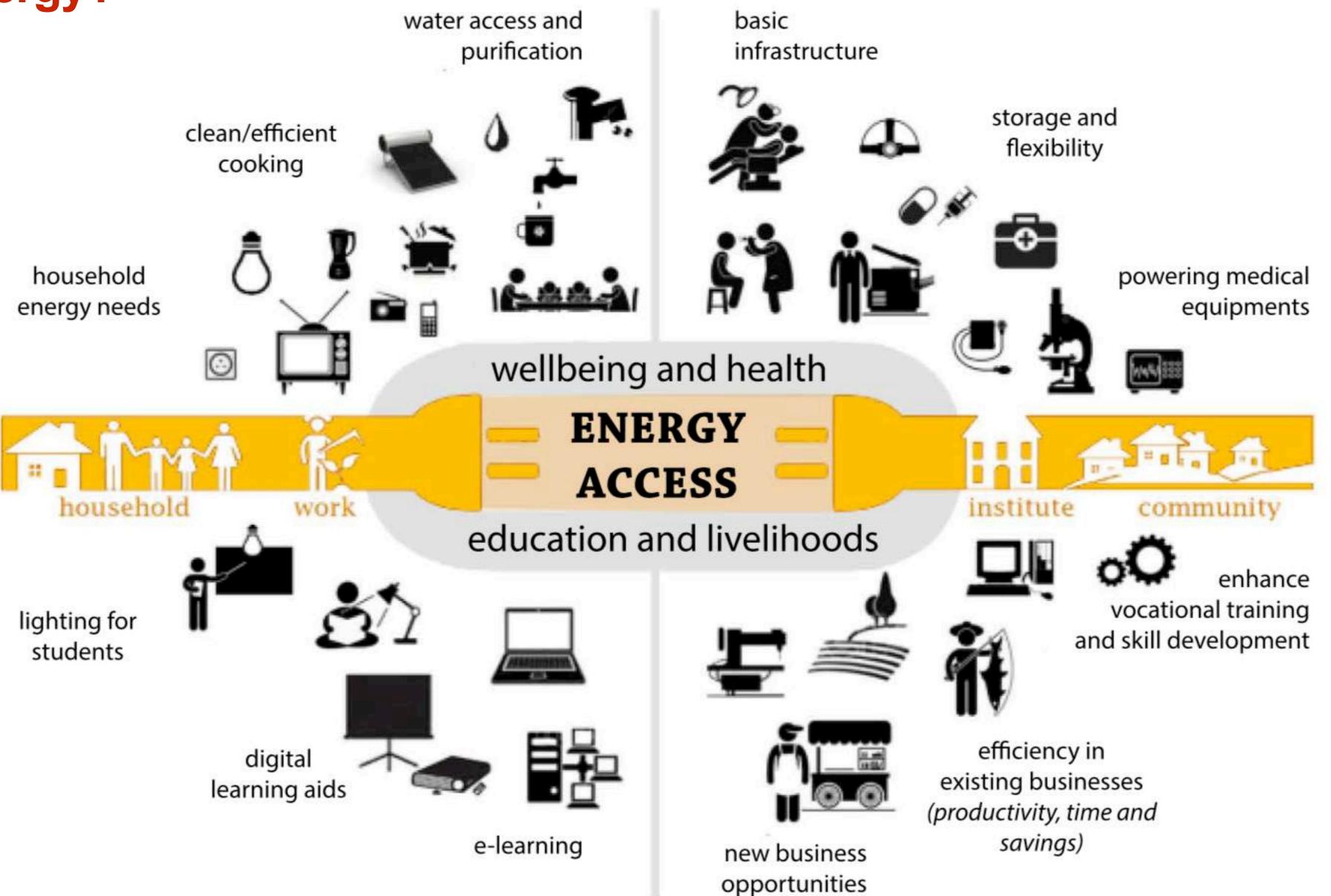
### ECOSYSTEMS APPROACH FOR DECENTRALIZED RENEWABLE ENERGY: LESSONS FROM INDIA







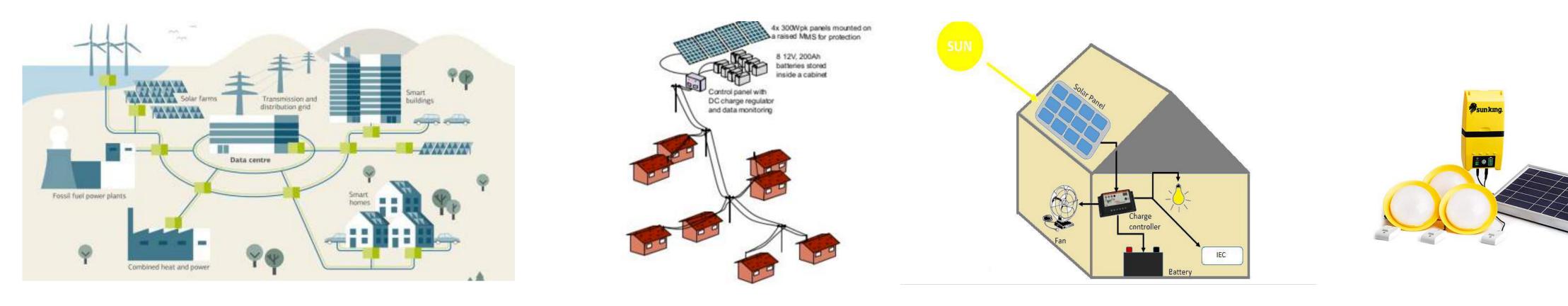




### **Delivery of Energy - Different Distribution Models**

## **Energy Solutions Should be Holistic & Appropriate:**

A look the spectrum of available energy solutions



**Centralized Grid** 

**Decentralised Micro Grid** 

#### What determines the distribution model?

- Geography and Terrain
- Infrastructure eg: Connectivity
- Ownership
- Affordability and Financial Inclusion

#### **SELCO**Foundation

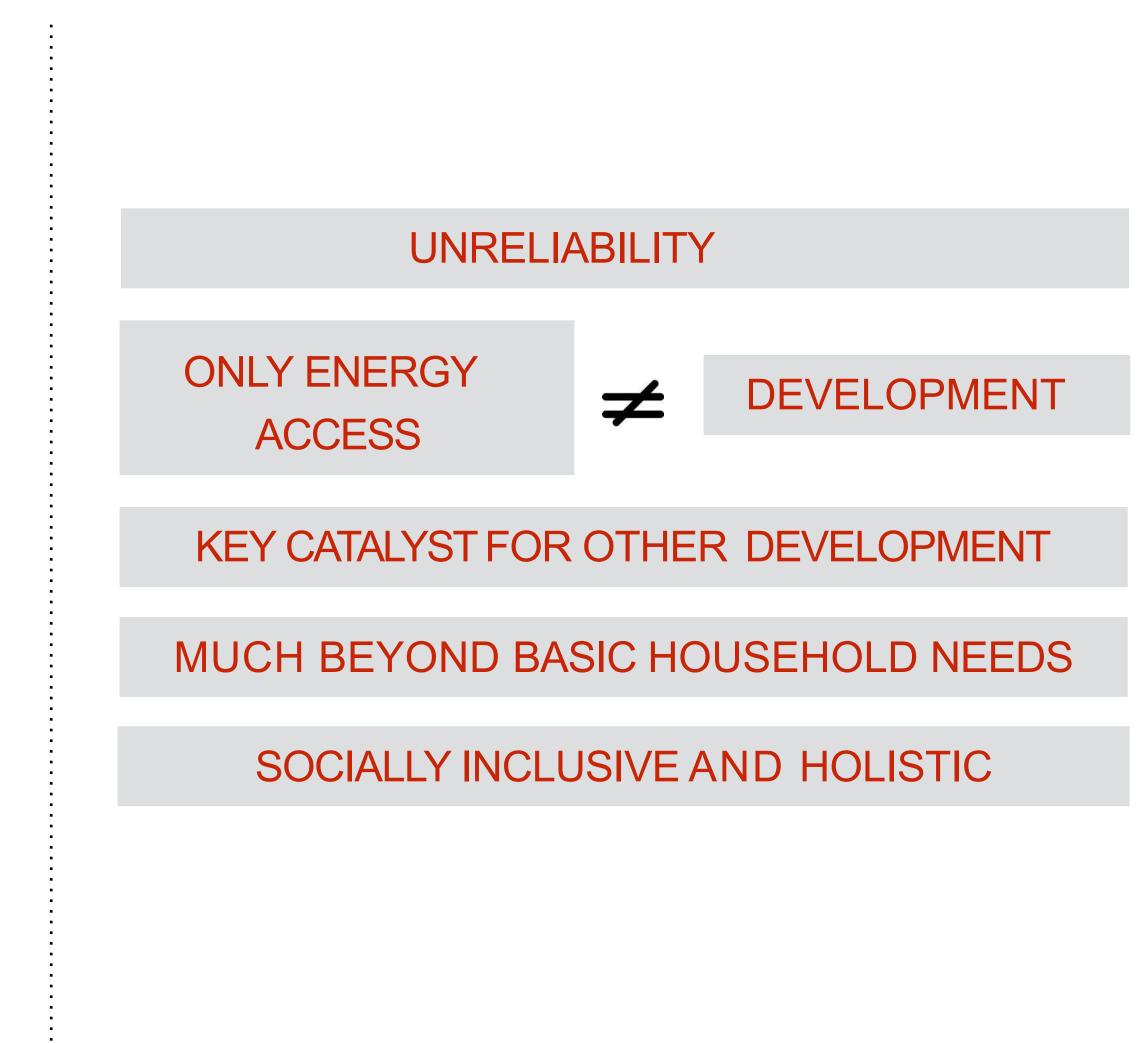
Decentralised Individual PV Systems

Solar Lamps/Pico Systems





#### Energy Access: What it should mean



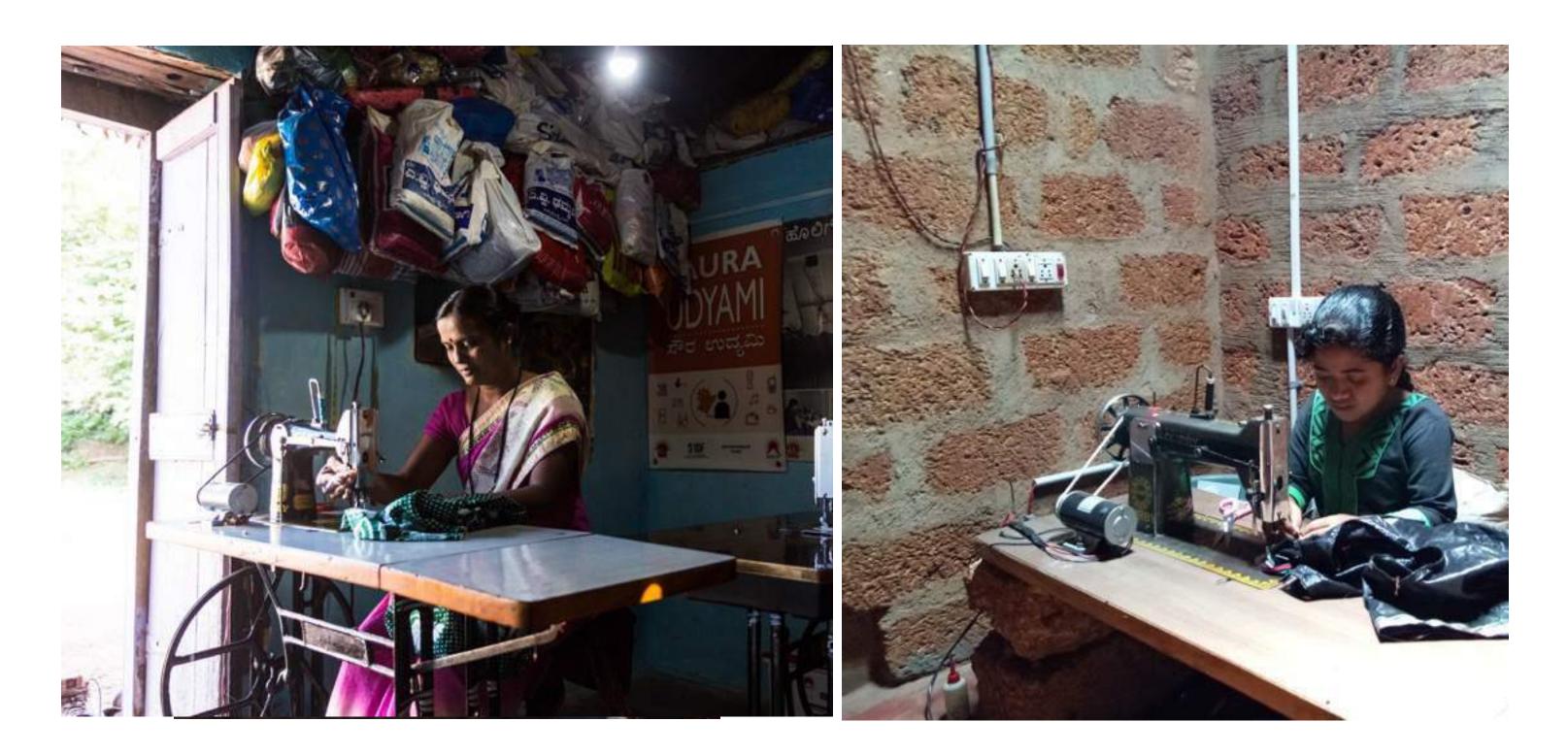
- Energy Access means for both off-grid and on-grid
- Increased urban poverty also leads to energy poverty
- Statistics of the number of people without electricity does not mean any thing when its measured from a development perspective.
- Cross sectoral element to critical development verticals like:
  - Education
  - Well being and Health
  - Livelihoods
- Potential for innovation is beyond lighting: income generating products, water related, health specific etc.
- Solutions to Energy access a perfect blend that makes the society inclusive, safeguards the environment and drives true development.

### Energy Access for Livelihoods

Affordable Financing

Energy Efficiency





Sewing machine with efficient motor, belt and pedal; combined with appropriate financial models

### Energy Access for Livelihoods

Energy Efficiency

Affordable Financing



Efficient huller, polisher, de-stoner etc for remote tribal and rural areas- dependent on diesel

### Livelihood solutions across Textiles, Agriculture, Crafts and Micro-Entrepreneurship



Egg Incubator



Agri Processing Machines



Rope Making Machine



Cotton Picker



Milking Machine







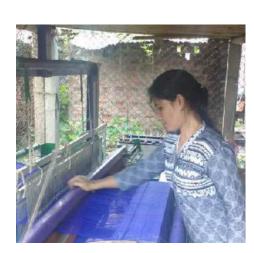
Power Hammer



Pottery



Chilli Grinder



Efficient Loom

Blacksmith

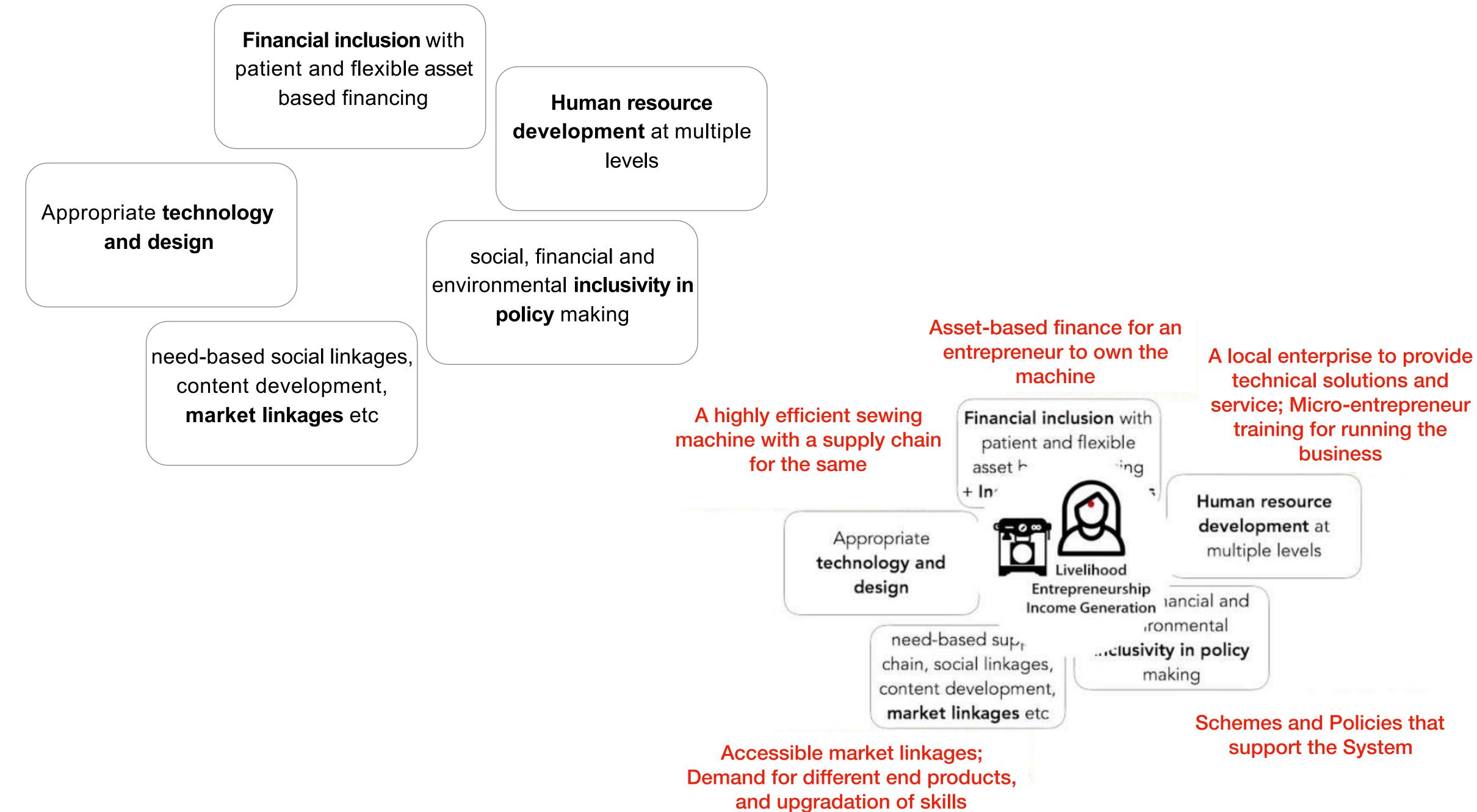


Digital Services



#### Refrigerator





#### Energy Access for Healthcare

#### DECENTRALIZING HEALTHCARE VIA ENERGY ACCESS OPTIMIZING SYSTEMS FOR HEALTHCARE : First Points of Referral and Care



### Moving beyond Electrification to Energy Access

#### **COMMON MISCONCEPTIONS**

**Technology centric-** viewing technology as the singular important piece of puzzle without paying attention to finance or delivery models

**One model approach-** trying to fit a preconceived solution to a problem irrespective of need, culture, geography, customer segmentation

Superimposing solutions- Not creating solutions suited to local contexts.

**Off grid vs on grid-** solving a problem of access, affordability, availability and reliability irrespective of the presence of grid. Still trying to rationalise need for centralised energy models vs creating new pathways of energy supply & distribution

**Energy = Electrification** - Energy means electrons and that in itself will automatically bring about development

**Silo Thinking-** Not listening to the "energy" issues from a health, education, livelihoods or built environment perspective. Rather being prescriptive about what the model (mini-grid/standalone/central) or intervention (lights/duration of use) should be.

Electrified but benefits of energy access still not reach communities and households- QUALITY, RELIABILITY and AFFORDABILITY continue to be a barrier to development

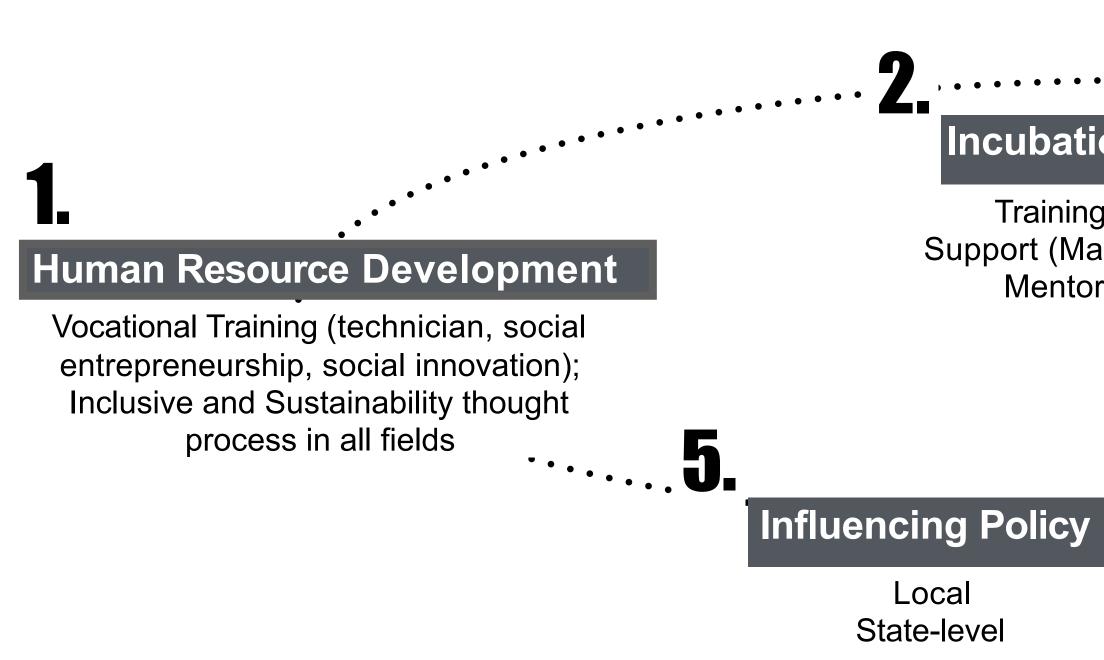
#### **Ecosystem** for Energy Access

**Finance-** Loan terms designed according to paying capacity and off-setting current energy costs; Setting Targets with Banks; Revolving Fund; Guarantees **Service and Maintenance-** Incubation of Local Energy Access Enterprise- technical training and establishing servicing networks





### What needs to be done- Ecosystem for Decentralised Renewable Energy Access



#### Incubation Social Enterprises

Training (technology, operations) Support (Marketing, Recruiting, Networks) Mentorship and Handholding

#### High Risk Innovation

For different stages of innovation (ideas, prototyping, pilots)

#### **Financing & Impact Investment**

Inclusive End user and enterprise financing (for local small and medium size entrepreneurs) Investments (debt and equity) and Philanthropy



# **Thank You**

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