

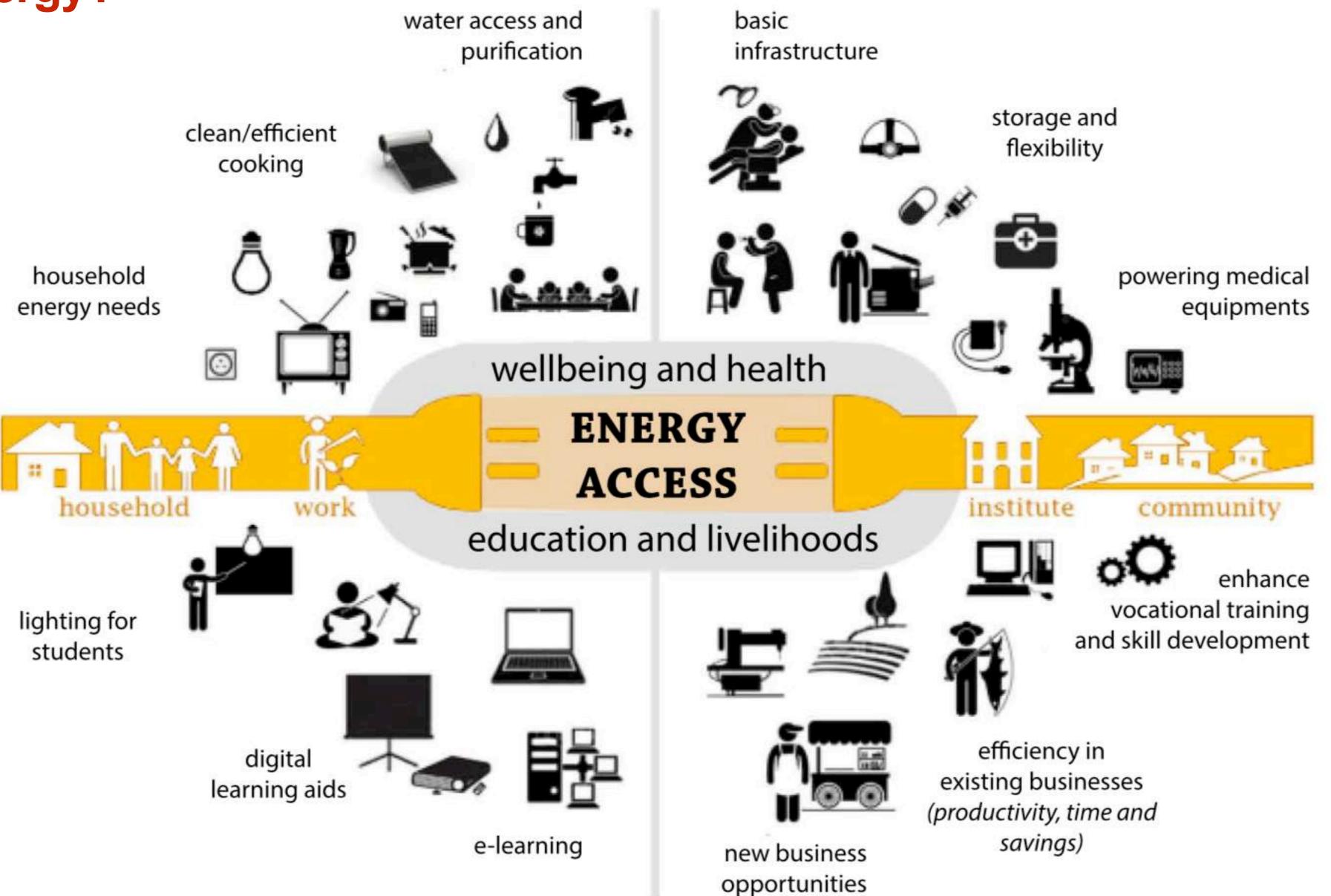
ECOSYSTEMS APPROACH FOR DECENTRALIZED RENEWABLE ENERGY: LESSONS FROM INDIA







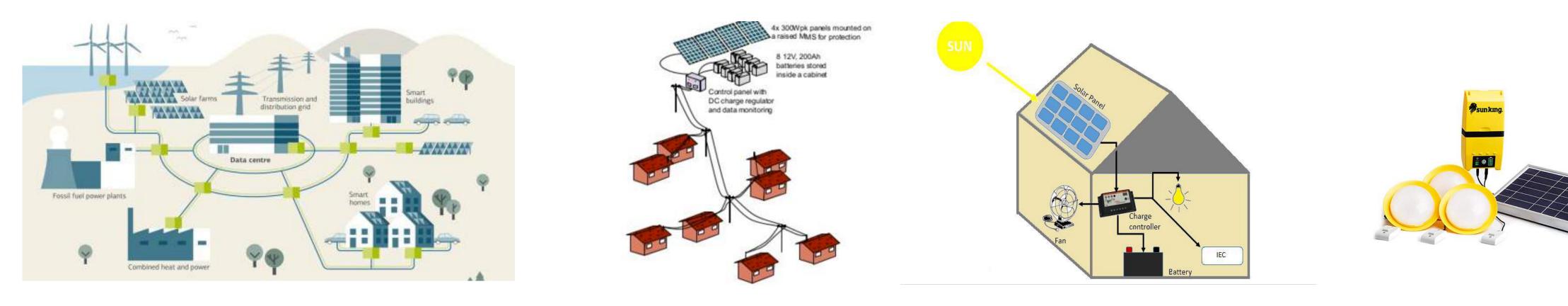




Delivery of Energy - Different Distribution Models

Energy Solutions Should be Holistic & Appropriate:

A look the spectrum of available energy solutions



Centralized Grid

Decentralised Micro Grid

What determines the distribution model?

- Geography and Terrain
- Infrastructure eg: Connectivity
- Ownership
- Affordability and Financial Inclusion

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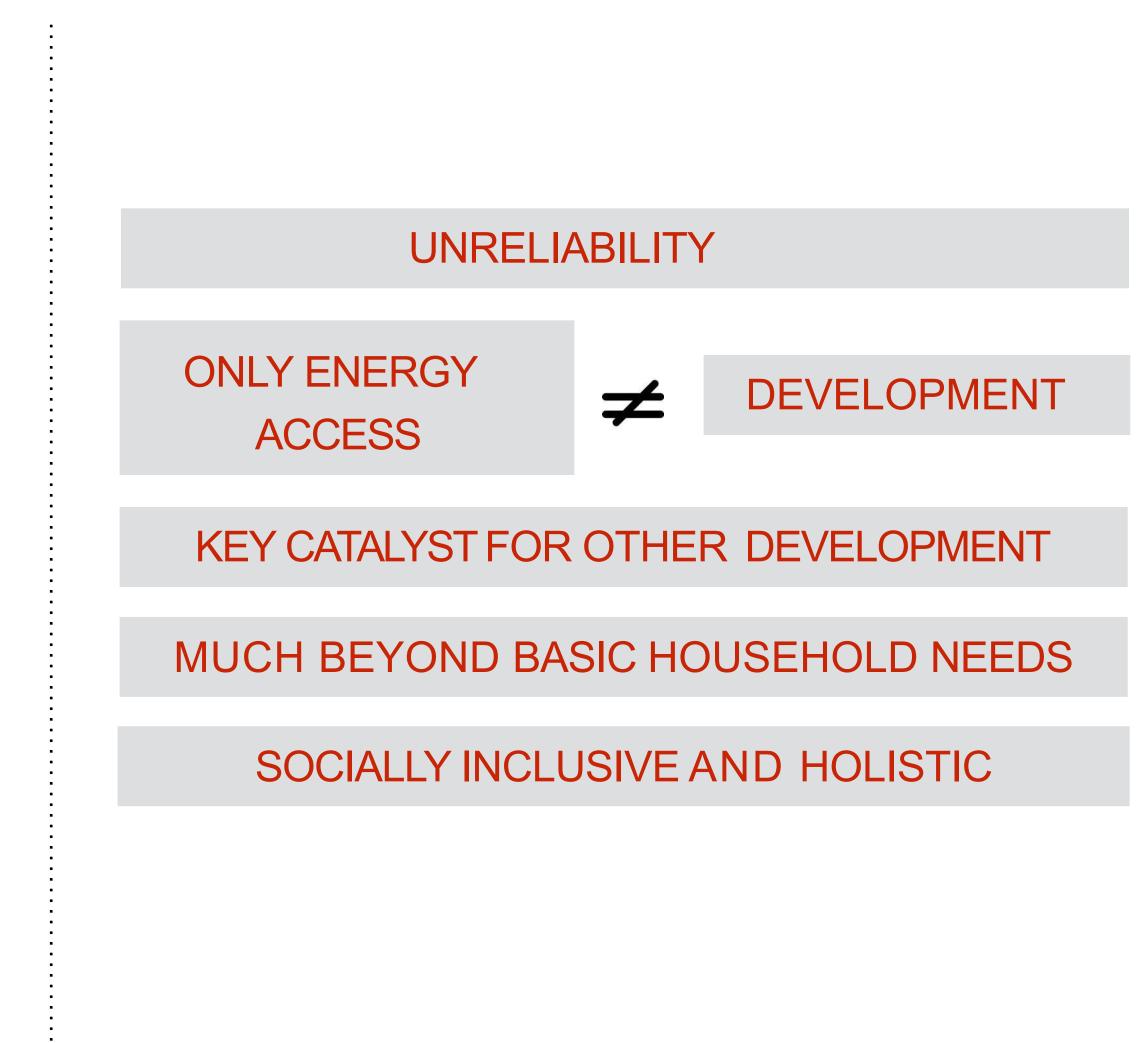
Decentralised Individual PV Systems

Solar Lamps/Pico Systems





Energy Access: What it should mean



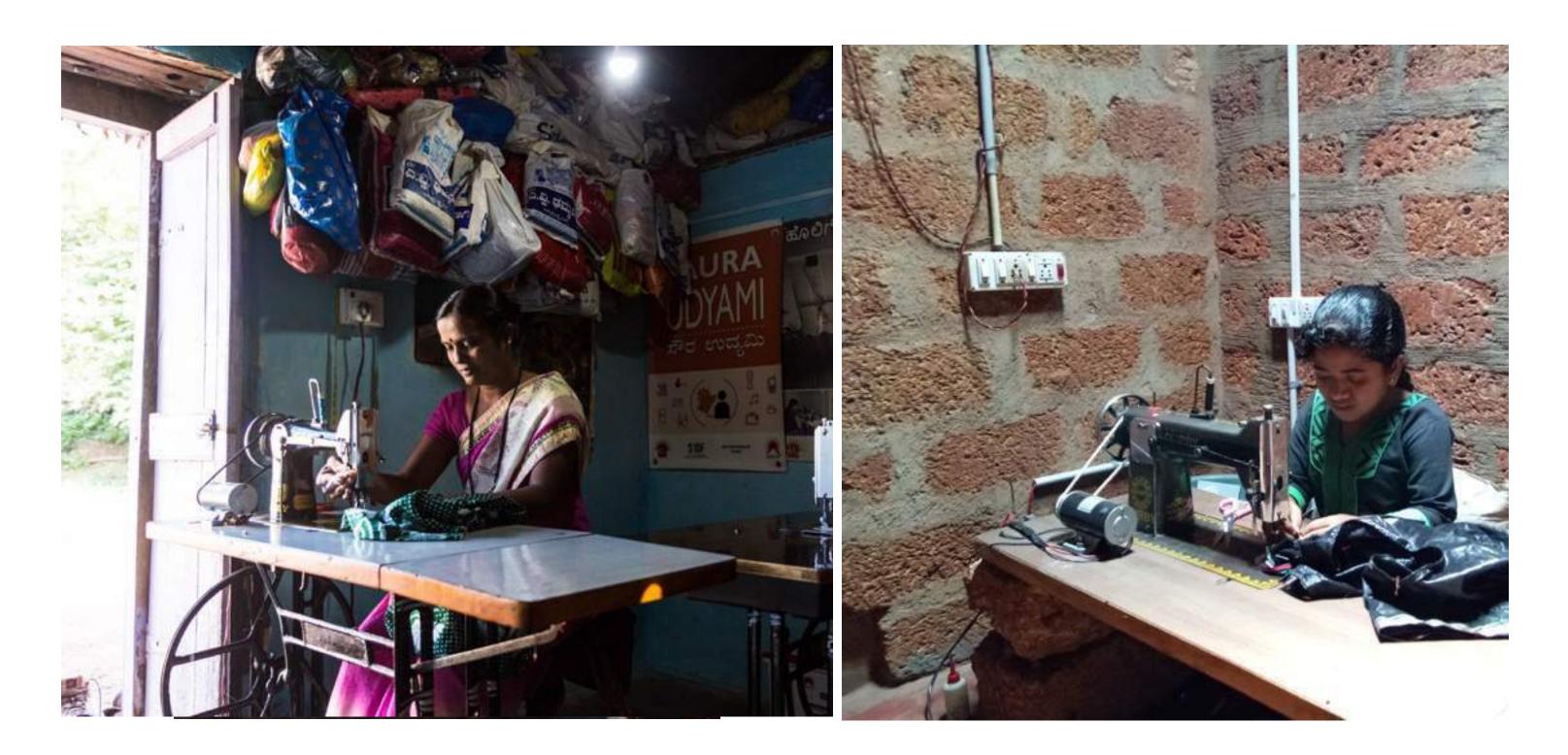
- Energy Access means for both off-grid and on-grid
- Increased urban poverty also leads to energy poverty
- Statistics of the number of people without electricity does not mean any thing when its measured from a development perspective.
- Cross sectoral element to critical development verticals like:
 - Education
 - Well being and Health
 - Livelihoods
- Potential for innovation is beyond lighting: income generating products, water related, health specific etc.
- Solutions to Energy access a perfect blend that makes the society inclusive, safeguards the environment and drives true development.

Energy Access for Livelihoods

Affordable Financing

Energy Efficiency





Sewing machine with efficient motor, belt and pedal; combined with appropriate financial models

Energy Access for Livelihoods

Energy Efficiency

Affordable Financing



Efficient huller, polisher, de-stoner etc for remote tribal and rural areas- dependent on diesel

Livelihood solutions across Textiles, Agriculture, Crafts and Micro-Entrepreneurship



Egg Incubator



Agri Processing Machines



Rope Making Machine



Cotton Picker



Milking Machine







Power Hammer



Pottery



Chilli Grinder



Efficient Loom

Blacksmith

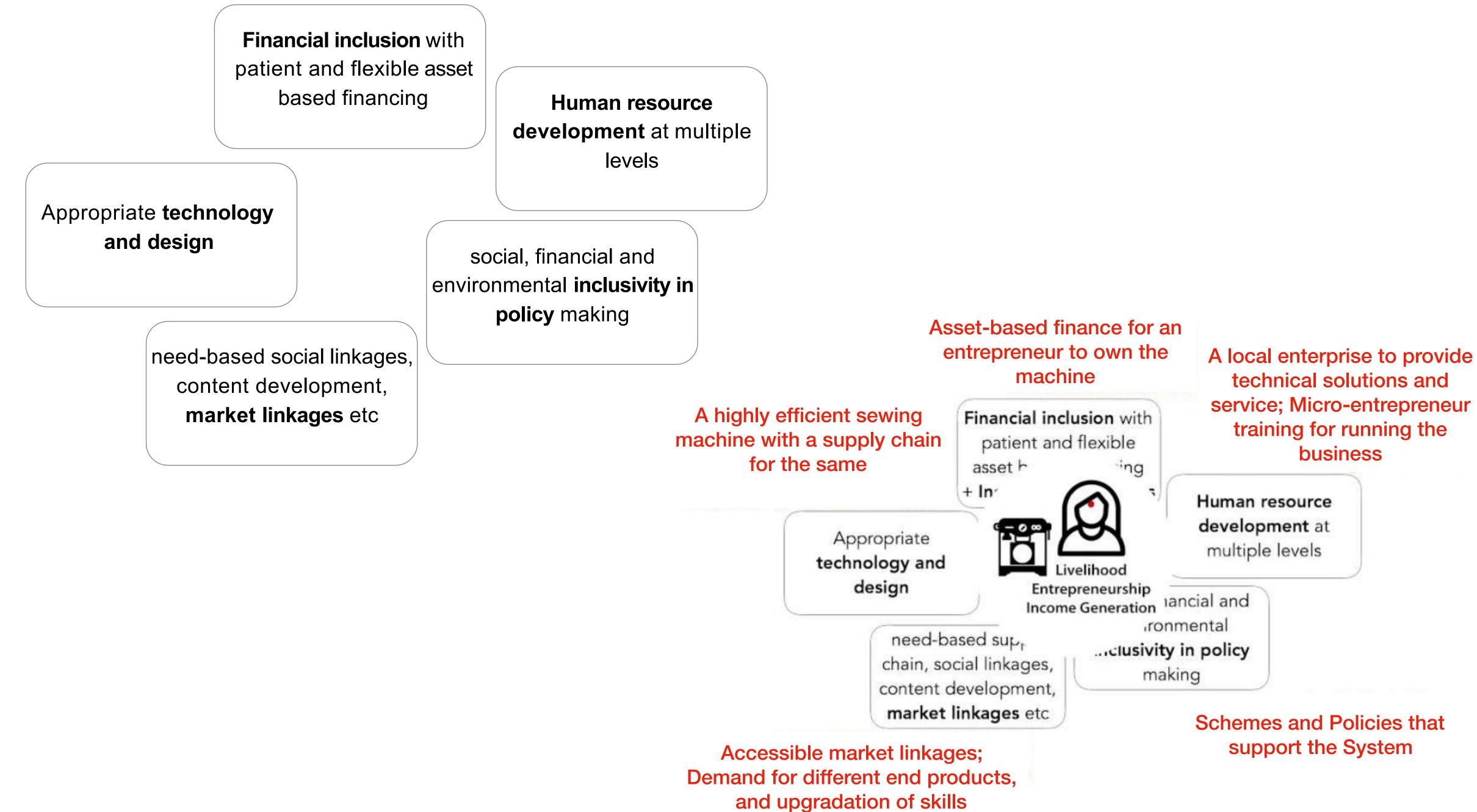


Digital Services



Refrigerator





Energy Access for Healthcare

DECENTRALIZING HEALTHCARE VIA ENERGY ACCESS OPTIMIZING SYSTEMS FOR HEALTHCARE : First Points of Referral and Care



Moving beyond Electrification to Energy Access

COMMON MISCONCEPTIONS

Technology centric- viewing technology as the singular important piece of puzzle without paying attention to finance or delivery models

One model approach- trying to fit a preconceived solution to a problem irrespective of need, culture, geography, customer segmentation

Superimposing solutions- Not creating solutions suited to local contexts.

Off grid vs on grid- solving a problem of access, affordability, availability and reliability irrespective of the presence of grid. Still trying to rationalise need for centralised energy models vs creating new pathways of energy supply & distribution

Energy = Electrification - Energy means electrons and that in itself will automatically bring about development

Silo Thinking- Not listening to the "energy" issues from a health, education, livelihoods or built environment perspective. Rather being prescriptive about what the model (mini-grid/standalone/central) or intervention (lights/duration of use) should be.

Electrified but benefits of energy access still not reach communities and households- QUALITY, RELIABILITY and AFFORDABILITY continue to be a barrier to development

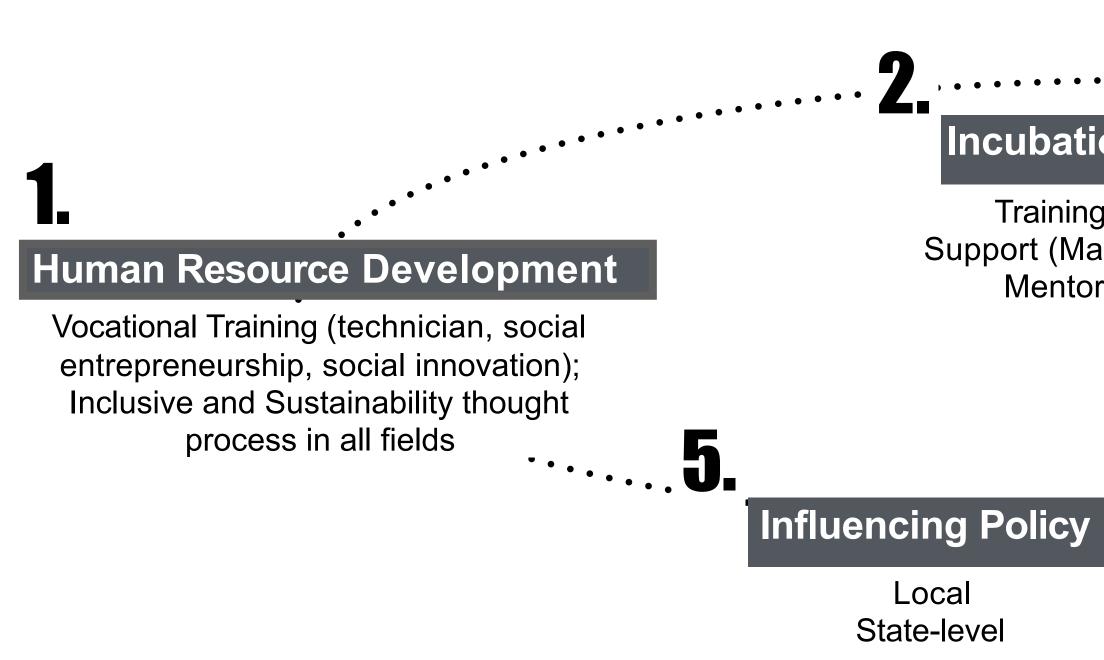
Ecosystem for Energy Access

Finance- Loan terms designed according to paying capacity and off-setting current energy costs; Setting Targets with Banks; Revolving Fund; Guarantees **Service and Maintenance-** Incubation of Local Energy Access Enterprise- technical training and establishing servicing networks





What needs to be done- Ecosystem for Decentralised Renewable Energy Access



Incubation Social Enterprises

Training (technology, operations) Support (Marketing, Recruiting, Networks) Mentorship and Handholding

High Risk Innovation

For different stages of innovation (ideas, prototyping, pilots)

Financing & Impact Investment

Inclusive End user and enterprise financing (for local small and medium size entrepreneurs) Investments (debt and equity) and Philanthropy



Thank You

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